



**Date:** January 22, 2020  
**To:** Trackmobile Trackmobile Dealer Network  
**From:** Ralph Przybyszewski  
**Subject:** 2019 Dealer Award Recipients

Trackmobile® LLC is proud and excited to recognize our top performing distributors with the 2019 Dealer Awards. These awards honor Trackmobile dealers that demonstrate outstanding leadership, uphold excellent standards of professionalism, and continue to guide their customers to the highest level of performance in railway material handling.

The partnership, dedication, and experience of our entire distributor network, which is key to our success, paved the road for 2019 to be one of our best years in Trackmobile's over 70-year history. We recognize and appreciate the hard work of all of our dealers, as we take this time to announce the award recipients of each of our five categories.

It is with a great deal of pride that Trackmobile announces this year's award recipients' below:

- Dealer of the Year, for the highest sales in both equipment and parts:  
**Andress Engineering**
- President's Award, for the highest overall sales margin: **Amexder S.A. de C.V.**
- Market Leader, for achieving the highest growth rate over their prior 5 year average: **Towlift**
- Trackmobile Parts Champion, for the highest sales in Trackmobile Parts:  
**Wiese USA**
- Zephir Dealer of the Year, for the highest equipment sales in North America: **H&K/Taylor Northeast**

Since our very first sale in 1948, Trackmobile has been dedicated to working with the best distributor partners in the business. Working together today, we are the strongest, most responsive dealer network in the industry, offering our customers unmatched expertise, service, and support. While this year's award recipients are outstanding examples of the best dealers from 2019, all dealers are critical to our collective success. We are looking forward to a great and mutually successful 2020 from everyone.

**Congratulations to** Andress Engineering, Amexder S.A. de C.V., Towlift, Wiese USA, and H&K/Taylor Northeast.

Ralph Przybyszewski  
Group President