



Date: January 20, 2020
To: Trackmobile Distributor Partners
From: Ralph Przybyszewski
Subject: Global Railcar Mover Group Reorganization

I am excited to announce that we are making the changes listed below within the Global Railcar Mover Group (GRMG) to position the group for growth this year and in the coming years through innovation and product development. Our focus will be from a group level by combining our global resources to support and grow all the brands we represent.

- Marco Mattioli will transfer to the position of Director of Global Innovation and Product Development for GRMG, reporting to me. Marco will be responsible for leading efforts toward innovative products that will differentiate our products from our competitors and position us for growth in existing and emerging markets, as well as developing a product roadmap for the global markets. Marco will be working in tandem with the group's Engineering and Sales resources to drive new products and services.
- Nandan Mehta will transfer to the position of Director of Global Sales & Marketing for GRMG, reporting to me. Nandan will be responsible for growing and supporting global sales of our brands through our global distributor network and building a culture toward true customer focus. David McMonagle (Sales Mgr. N.A. & S.A.) and Victor Zia (Sales Mgr. Rest of World) will report to Nandan on all matters relating to group sales.
- Agostino Di Nucci will transfer to the position of Controller/Office Mgr. for Zephir, reporting to me. Agostino will be responsible for the daily business activities at Zephir.

I look forward to the New Year and the new direction we are taking as we continue to focus on growing globally and delivering the best products and services to all our distributors and customers.

Please join me in congratulating and supporting everyone in these new roles.

Best regards

Ralph Przybyszewski
Group President